

JOB PLACEMENT SERVICES **VENDORS & COMMUNITY PARTNERS**

NEW HAMPSHIRE VOCATIONAL REHABILITATION Keene Regional Office 2013



Timothy McMahon & Company ... assists clients in the following areas:

- Job Development (finding and winning offers for the best job opportunities)
- achieving a successful Career Change and "Encore" Careers
- starting and launching a New Business (self-employment)

If you're job searching or looking for a new career, we'll help you...

- develop a career and networking job search plan and create a powerful resume that presents you at your very best.
- prepare you to interview like a pro and support you every step of the way with active coaching

If you're thinking about starting your own business, we'll help you...

- evaluate your potential for success and create a top flight business plan
- develop a winning marketing and sales strategy
- navigate regulations, and teach you what you really need to know to succeed

Expertise: Our clients come from many varied walks of life and careers. Some of the fields in which we offer specific expertise include:

- hi-tech engineering, IT, computer software, hardware, and networks
- sales and marketing, customer service, and training, project management, construction
- web and graphic design, office support and administration

Agency Website: www.timmcmahon.us

Contact Information: Telephone: (603) 262-3949, Email: tim@timmcmahon.us

Geographic area served: Job Development Services in So./Central New Hampshire; Self Employment Services statewide

Other Information:

- Location: Merrimack, NH
- Certified Employment Support Professional (CESP)



Providing employment and community services since 1985

Agency Description:

Chesco is a locally based nonprofit with over 27 years of experience. Chesco helps youth and adults with various special needs to live and work successfully in their communities. Our services are based on the belief that all individuals are unique in their needs and approach to life. Since 1985, Chesco has assisted individuals in a full range of ways. Our specialty is providing a full range of individualized supports to people in their home, community and job.

Chesco's philosophy includes a demonstrated commitment to: Employment and contribution to the community

Choice and control Lifelong learning

Personal empowerment and self advocacy

Friendships and relationships

Chesco's individualized Employment Services include:

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Supported Employment	On-going supports that are geared to

providing ongoing help and assistance Resume development and revision,

Employment interview strategies, job referrals and

placement help, and follow-up

Adaptive aids, assistive technology, Accommodations

worksite evaluations, and ADA issues.

Job development Job searching is provided by trained,

experienced Employment Specialists

Job analysis and skill development Learning new skills

provided to ensure your success

Community access/safety Being safe on the job, in the community

And in your home is very important.

Transportation Assist in finding a ride to/from your job.

All supports are creatively developed to respond to the specific needs and dreams of the individuals served!

Contact Information: 426A Winchester St. PO Box 561, Keene NH 03431 (603)357-3915; Fax (603)357-8589, Opportunities@chescoinc.org; www.chescoinc.net

EASTER SEALS NH **Workforce Development Services**

Providing services since 1974



Easter Seals is the most comprehensive statewide non-profit organization. Last year ESNH served nearly 23,000 individuals of all ages and provided more that \$4.1 million dollars in free and reduced-priced services to children, adults and seniors in need. For more than 26 years, the National Health Council named Easter Seals #1 for the percentage of program dollars spent on direct client services. We spend 90 percent of every dollar on programs and services in NH.

Our Mission: Easter Seals provides exceptional services to ensure that all people with disabilities or special needs and their families have equal opportunities to live, learn, work and play in their communities.

Population Served: ESNH Workforce Development provides vocational services to Adults with disabilities; Veterans through the DCSP program; and the Access To *Recovery (ATR)* program for those recovering from substance abuse problems.

Services Provided: ESNH Workforce Development assists our customers along with our internal program recipients through Community Based Services, Farnum Center, Robert B. Jolicoeur School, Easter Seals residential facilities and School to Work programs with services consisting of vocational evaluation and assessment, resume preparation, job placement services, interviewing skills and on-site job coaching skills.

Please visit our website at: www.eastersealsnh.org

Easter Seals NH services all of New Hampshire. Our main office: 555 Auburn Street, Manchester, NH. (800) 870-8728 (toll-free), (603) 623-8863 (voice/TTY), (603) 625-1148 (fax)

Easter Seals Workforce Development has offices at the following locations:

Bow: 603-226-3791 **Keene:** 603-355-1067 **Lebanon:** 603-443-9760 Manchester: 603-623-8863 Merrimack: 603-262-9383 Nashua: 603-889-0735

Stratham: 603-775-0195

* Named the 2010 Non-Profit Business of the Decade by Business NH Magazine Providing services since 2011



Monadnock Career Connections LLC can provide you with a variety of career tools developing a well-formed resume, writing cover letters, practicing for an interview, reviewing networking strategies, current job search techniques and job development. All of these services are provided in a confidential atmosphere tailored to you. Your possibilities are infinite!

Open Monday-Thursday by appointment

www.monadnockcareerconnections.com

Phone: 603-562-0421

Monadnockcareer@gmail.com

Located at: 45 Knight Street, Suite 6 Jaffrey, NH 03452

Mailing address: PO Box 568 Jaffrey, NH 03452

Member of:

Jaffrey Chamber of Commerce

Serving the greater Jaffrey and Peterborough areas

Kathleen Wichland, Autism Spectrum Disorder Specialist & Job Developer

Providing personal and professional support to adolescents and adults on the Autism Spectrum

Agency Mission: To provide each individual with the skills to lead productive, independent lives.

Population Served: Adolescents and adults on the Autism Spectrum **Services Provided:** Personal support, professional guidance, and job development

Contact me through email: kwichland@gmail.com

Geographic area served: Concord, and Keene Regional Office Areas

Affiliations: American Psychological Association, member since 2012



Rehabilitation Services

Associates

Providing services since 2012

Agency's Mission. To provide high-quality vocational rehabilitation and job placement services to persons with disabilities

Population Served: Persons with disabilities referred through NHVR

Services Provided:

Job Placement Job Development Supported Employment Labor Market Analysis **Informational Interviewing Resume Writing**

Link to Agency Websitehttp://www.rsarehabservices.com

Preferred means of contact: Telephone 603-428-7383

Geographic area served: Concord and Keene



Providing community, residential, day, and vocational services since 1971

Monadnock Worksource was established in 1971 by a small group of parents of individuals with developmental disabilities. Our vision is to be a contributing member within our community where people accept and respect each other's differences. We are a not-for-profit 501(c)(3) and a United Way® agency. We provide employment-related support services designed to offer adults with developmental disabilities opportunities for success in community-based employment opportunities.

Our Mission: To provide and foster quality life experiences for individuals with disabilities.

Population Served: Monadnock Worksource provides services for adults with developmental or intellectual disabilities, twenty-one and older, from the greater Monadnock region. Some individuals come to us right from high school and join those that receive our services into their senior years.

Services Provided:

Job Search/Job Development Job Shadowing/Job Coaching Assistance with Resume/Interview preparation Supported Employment Services (SEP)

Link to Agency Website: www.mworksource.org

Member Jaffrey Chamber of Commerce Member Peterborough Chamber of Commerce

Interested parties may contact Rob Gillis at rob@mworksource.org or at (603) 924-3326 ext. 204.

We are located at 9 Vose Road in Peterborough, NH and support individuals throughout the greater Monadnock region including communities from Keene to New Ipswich, Greenville to Greenfield, Antrim to Stoddard, and back again!



Granite State Independent Living (GSIL) is an award-winning, statewide nonprofit organization with a mission to promote life with independence for people with disabilities and seniors through advocacy, information, education and support. GSIL has more than 25 years of experience in the employment field making successful job placements throughout NH. In addition to job placement professionals, GSIL has certified benefits professionals to help properly manage state and federal benefits as one's earnings increase. GSIL is also a large NH employer that creates numerous jobs and has openings throughout NH in the social service and home care fields. Other services provided by GSIL include personalized home care and connection to community resources.

GSIL's employment services include:

- Job Placement and Employment Guidance: help identifying and presenting your strengths, and help networking and developing relationships with local employers to find the best job opportunities that are a match for you
- **Benefits Planning**: counseling to properly manage state and federal benefits
- Employer Consultation: assistance with recruitment and retention needs
- Student Services: help making the transition from high school to a career
- Application Assistance: help with presenting to potential employers through resume development, interview training, and assistance filling out applications
- Experiential Training: learn about certain job positions through job shadows and informational interviews and then learn the tasks of a new job with job coaching
- Job Accommodations: help making your work environment work for you

For more information about GSIL please go to www.gsil.org, or www.nhatwork.com or please contact us at: 603-228-9680 or nhatwork@gsil.org.

GSIL serves the greater Manchester, Concord, Lakes Region, Nashua, Portsmouth, Lebanon, Berlin, Littleton, Conway and Keene areas and has regional offices statewide.

GSIL's Awards and Public Recognition include:

- 2010 Pinnacle Award Non-Profit of the Year, Concord Chamber of Commerce
- 2010 Year of Service Award, Citadel Broadcasting / WOKQ
- 2009 Corporate Fund Award for Excellence in Nonprofit Management
- 2009 NHBR Business Excellence Award -Nonprofit

GSIL has affiliations with the National Council on Independent Living, New Hampshire State Rehabilitation Council, New Hampshire Rehabilitation Association, New Hampshire State Independent Living Council and Private Provider Network.

JOB PLACEMENT SPECIALIST

&

JOB DEVELOPER

NEW HAMPSHIRE VOCATIONAL REHABILITATION Keene Regional Office 2013

Melanie Blake, Work Force Developer

Easter Seals NH

Melanie has been working for Easter Seals since August of 2011 supporting Veterans and individuals with disabilities find and maintain gainful employment. Before Easter Seals she was employed as a CNA and Cosmetologist. Her membership in the Keene Chamber of Commerce, Young Professional Network, as well as the relationships she has developed through previous employment has enabled her to develop a great networking circle to aide in the placement of our customers. She does a lot of work with transition kids going from high school out into the workforce and truly enjoys that experience. Some of the placements she has assisted with have been in home health care, maintenance, YMCA front desk clerk, and animal grooming/care. In addition to helping our customers find employment Melanie can help them with transportation when necessary, support at interviews and after employment follow up to ensure they are comfortable and things are going well. Successful, long term employment that our customers feel comfortable and happy with is her number one goal.

Geographic Area served: Cheshire and Hillsboro County as well as surrounding areas.

Customer Eligibility Requirements: NVHR Referral

Years of Experience: 1 Year at Agency: 2

Awards/Recognition: 2 "Caught in the Act" recognitions for above and beyond job performance and making successful placements.

Training/Certifications:

Easter Seals Work Force Development Job Placement Specialist Series A.C.R.E. Training Series ATR Training Series

Memberships:

Monadnock Employment Coalition Keene Chamber of Commerce Young Professionals Network

Quotes from Satisfied Customer:

"I can't tell you how thankful I am, things were not looking good with no job or home and thanks to you I now have both." Quoted from a customer whom Melanie placed at an apartment complex as the maintenance man, the job came with an on-site apartment to live in.

Contact Information:

Melanie Blake 20 Norway Ave Keene, NH

Kari Lindstrom-Quiter, GCDF, CESP

My name is Kari Lindstrom-Quiter, GCDF and CESP. In 2011 I started my own company, Monadnock Career Connections. I have been providing career coaching and offering job search tools and job development to people in the Monadnock Region for the past fourteen years. For example, in 2008 I independently created and launched the Employment Resource Center at The River Center in Peterborough. I have a vast network, and am very in tune with employer expectations. I am a native of the area and was born in Peterborough, received my BA from St. Anselm College in 1996 and have been working towards my Master's Degree in School Counseling at Keene State College.

In 2011 I received my Global Career Development Facilitator (GCDF) credential and have also obtained a professional certificate as a Workforce Career Coach Facilitator from Thomas Edison State College. In 2011 I was amongst the first in the nation to receive the APSE national Employment Support Professional Certification (CESP). I am on the Board of Directors for the Jaffrey Chamber of Commerce; am a member of the National Rehabilitation Association, National Career Development Association and the National Association of Job Placement and Development.

Geographic Area served:

Greater Jaffrey and Peterborough areas



Tim McMahon, Principal, McMahon & Company

Tim McMahon is a highly experienced, professional <u>career coach</u> and <u>entrepreneur coach</u> with more than 25 years in senior management with corporations including IBM and Dun+Bradstreet/Sales Technologies. He is the bestselling author of five books including *The JobSeekers FAQ – The Guide to 21*st *Century Job Search Success*. In addition he is a contributor to leading business publications (The Wall Street Journal, Fortune, Forbes ...), has appeared on CNN and CNBC International, and is highly respected international motivational speaker.

Geographic area served:

• Job Development Services: Southern/Central New Hampshire

• Self-Employment Services: Statewide

Education: B.A., MBA, Ph.D. (candidate) - Indiana University

Certifications: Certified Employment Support Professional (CESP)

Customer Comments:

"I have been extremely happy working with Tim. He has been very, very helpful. I decided to go with him because in speaking to him, he had very specific thoughts about my job search -- thoughts that resonated. He has been a great combination of supportive, inspiring, and practical -- just what I was looking for." -K.P.

Contact Information:

Tim McMahon & Co., Merrimack, NH

Nicole L. Johnson, Coordinator of Workforce Development

Nicole started working at Easter Seals in July of 2002. She has been awarded the opportunity to work with many people from all walks of life during her 10+ years working within the field. As the Coordinator of Workforce Development, Nicole has been able to network and develop community connections to ensure placement and success for her customers. The placements that she has been able to assist with have been from entry level cleaning, food service or material handling positions through Upper Management and Business Professional positions.

Nicole believes that anyone with the desire to work and realistic expectations of a job search is able to find their "forever" job. She works with each person on an individualized plan, and at a pace that her customers are comfortable with. She also assists her customers in seeing their true capabilities and skills within the workforce.

In addition, Nicole works on developing new lines of Business at Easter Seals that will employ those that she works with such as specialty floor cleaning, online book sales and shredding.

Geographic Area served: Monadnock Region, NH

Years of Experience: 10+ Years with Agency: 10+

Education:

Bachelor's Degree, Keene State College

Training/Certifications:

Easter Seals NH Workforce Development Job Placement Specialist Training Series Access To Recovery Training Series College of Lifelong Learning, Employment Series

Awards/Recognition:

NH State Rehabilitation Counsel, Job Developer of the Quarter, January 2011 Presidents Meritorious Award for Outstanding Service, December 2011

Memberships:

Monadnock Employment Coalition Keene Chamber of Commerce Young Professionals Network

Nicole Johnson, Coordinator of Workforce Development Easter Seals of New Hampshire 20 Norway Ave Keene, New Hampshire, 03431

Kathleen Wichland, Autism Spectrum Disorder Specialist and Job Developer

Kathleen has been working as a professional support to the developmentally disabled in New Hampshire since 2009. After working as a mentor in college for students on the Autism Spectrum, Kathleen began providing her supportive services to cognitively impaired adults at an area agency in Keene, NH. Soon after Kathleen began working with emotionally challenged adolescents at Crotched Mountain Rehabilitation Center, and then narrowed her interests by working with a small group of adolescents on the severe side of the Autism Spectrum. While working with these students Kathleen developed the skills needed to provide vocational training and to encourage independent living skills. Kathleen began working as an Independent Contractor in 2012 in Concord, NH. There she works with a small client base where she devotes 100% of her time and efforts to each client. Kathleen provides transportation, financial case management, and social and physical activity outreach opportunities to her clients, all while encouraging independence. Kathleen specializes in cases with adolescents and adults on the Autism Spectrum.

Geographic Area served: Concord, and Keene Regional Office Areas

Years of Experience: 5

Education: Keene State College- BA in Psychology and Political Science

Training/Certifications: Paraprofessional Certification issued 2011

Kathleen Wichland 253 Wellington Road Rindge, NH 03461

Jack Bopp, Vocational Rehabilitation Counselor and Job Developer

Jack has worked in the field of vocational rehabilitation since 1975. Since 1980 he has been providing vocational rehabilitation services to persons with disabilities throughout New Hampshire. Jack established a private rehabilitation practice in 1986. Jack has extensive experience in the private rehabilitation field as well as two years' experience working as a Vocational Rehabilitation Counselor for NHVR.

Geographic Area served-Concord and Keene Regional Offices,

Education: MS Rehabilitation Counseling

Certifications: Certified Rehabilitation Counselor, Certified Case Manager, Certified Life Care Planner, Certified New Hampshire Vocational Rehabilitation Provider

Awards: Champion for Children Award - Southwest Region NH School Administrators Association (2007) **Testimonial**: Almost twenty years ago, I ruptured 2 discs in my back and the neurosurgeon said I would be unable to return to the type of work I was doing. I had not been to college so what was I to do? Thank goodness the rehabilitation counselor assigned to me was Jack Bopp! He was able to see my potential. He arranged for job testing and when he found out I had always been interested in numbers, he encouraged me to check out accounting programs at local 2 year colleges. Not only did I get my associates degree, but my bachelor's and am now a CPA. If it wasn't for the creativity, skill, kindness and encouragement of Jack, I don't know where I would be now. He helped me turn a negative situation into a positive one, largely because of his vision and support way back then. My wife says "he was the catalyst that got the ball rolling to help make me a functional and producing member of society again"...... for that, we both will forever be grateful.

~ Vocational Rehabilitation Client, New Hampshire

Contact information:

Jack Bopp Rehabilitation Services Associates, LLC 217 Hall Ave. PO Box 628 Henniker, NH 03242



Robert Gillis, Associate Director, Monadnock Worksource

Rob Gillis joined Monadnock Worksource in February of 2009 and was recently promoted to the position of Associate Director. In this role, Rob oversees all program areas at Monadnock Worksource, now including Job Development. Rob brings nearly 30 years of working with individuals with developmental and intellectual disabilities since 1984!

Rob has lived, worked, and played in the Monadnock region since 1984 and during that time has developed connections with local businesses, community members, therapists, school districts, and vendor agencies throughout area. He received his BA from Keene State College in Business Management and his MBA from Plymouth State University, both with honors. Rob understands both the business as well as the disability components of his role of Job Development.

Geographic Area served: Keene Regional Office Area, Manchester Regional Office Area

Years of Experience: 28

Years with Agency: 4

of Customers Served last year: 36

Education: BA Keene State College; MBA Plymouth State University

Training/Certifications: currently investigating

Quotes from satisfied customers: "Rob knows everyone!"

Robert Gillis, Associate Director Monadnock Worksource 9 Vose Farm Rd, Suite 150 Peterborough, NH 03449

A Customer Guide to Job Development

Katherine (**Kathy**) **LaBarre**, Financial Planning for Employment Lead Trainer, Granite State Independent Living

Kathy started working at Granite State Independent Living (GSIL) in January 2008 in the Work Incentives Planning and Assistance (WIPA) program as a Community Work Incentives Coordinator after working for 30+years at the Social Security Administration.

As a 30-year veteran of the Social Security Administration, she has a full working knowledge of all the programs under Social Security. She held the following field office positions over her 30 years: Claims Clerical, Service Representative, Claims Representative, Technical Expert, and Management Support Specialist.

Since beginning at GSIL in the WIPA program she has developed trainings for statewide professionals in New Hampshire who work with individuals with disabilities that are seeking employment and/or are employed(for example, case managers, employment supports, etc). These trainings are meant to assist in helping these employees answer questions about how earnings will affect the disability benefits individuals receive. She has also met one-on-one with beneficiaries to counsel them about how working and increasing their earnings will help them better their financial well-being.

Geographic Area Served: Greater Concord and Lakes Region, Greater Keene

Years of Experience: 37

Years with Agency: 4

Training/Certifications: Community Work Incentives Coordinator (CWIC)

Social Security Self-Employment Training

Social Security Plan for Achievement of Self-Support (PASS) Training

Kathy LaBarre Granite State Independent Living Financial Planning for Employment 163 Manchester Street, Suite 3 Concord NH 03301 Keri Harrington, Financial Planning for Employment Program Director, Granite State Independent Living

Keri has worked in the human service field for over 6 years. She came to GSIL after working with individuals with developmental disabilities, cognitive disabilities, and chronic medical conditions. She believes in the value of educating individuals on their benefits (State, Federal, etc.) and the importance of employment. Keri believes in giving individuals the most accurate information to make informed employment decisions on their own.

Keri has been involved in several projects regarding work incentives, benefits and employment for the Medicaid Infrastructure Grant, and she is involved in the Benefits Taskforce and Greater Nashua's Assets Building Coalition. She continues to attend different trainings and conferences to expand her knowledge. Also, she has conducted numerous trainings for the National Alliance on Mental Illness (NAMI) and the UNH Institute on Disability (IOD).

Geographic Area Served: Greater Nashua, Greater Manchester, Greater Concord and Lakes Region, and Greater Keene

Years of Experience: 6

Years with Agency: 2

Education: BA in Sociology

Training/Certifications: Community Work Incentives Coordinator (CWIC)

BOND Work Incentives Counselor (WIC)

Work CDR Specialist

Social Security PASS and Self-Employment Training

Keri Harrington Granite State Independent Living 163 Manchester Street, Suite 3 Concord, NH 03301